



## **Client Testimonials**

Updated January 2012

I would like to personally thank you and your wonderful staff for your assistance during my 8a application and certification process. It's not often (especially during these times) you meet a person that genuinely has your best interest at heart... During our conversations throughout the certification process you gave good sound advice. You provided real-life examples of situations that could occur in business, e.g., government contracting. You explained what to expect. You made sure that the information that I was presenting was accurate and correct. I could not have done this without your help.

**Joe Jackson**

**President / CEO, Pipeline Petroleum Services, Inc.**

Chesapeake, VA

Phone: (757) 544-0020

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Charles Gastón & Associates helped me organize, review, and present my 8(a) application in a very professional and prompt manner. Mr. Gastón was always accessible via phone or email and responded to my numerous questions with patience and lots of additional information.

Mr. Gastón acted as a guide and mentor during the entire process. He is knowledgeable, professional, and courteous. In April, RazorX2 became 8(a) certified, and we could not have done it without the expertise and knowledge the consultants at Charles Gastón & Associates provided.

If you are on the fence about contacting Charles Gaston & Associates or utilizing their services, DON'T BE. They will be your best resource and the best money spent if you are serious about obtaining your 8(a) certification.

**Julie Pak**

**President, RazorX2**

Herndon, VA

[support@razorX2.net](mailto:support@razorX2.net)

<http://www.razorX2.net>

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I would like to express my sincere appreciation for the outstanding work your company did in assisting TMGE, LLC in successfully obtaining our 8(a) certification from the Small Business Administration. Throughout the process, your company's experts knew exactly what was required to expedite a correct submission, which eliminated the requirement for numerous revisions, which I understand are common.

Additionally, you provided added value by personally providing me new-business start-up advice and recommendations from the beginning of the task to receipt of SBA's certification. You performed this valuable service in a highly professional manner by not only assisting in our certification but also meeting all deadlines and completing the task within budget which is critical for a new company.

In addition to recommending your service to others, I will also come to your company for any similar assistance that I require in the future.

**Emory Fletcher**  
**President/CEO, TMGE, LLC**  
Manassas, VA  
Phone: (703) 257-0592

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Getting 8(a) certified was a critical part of our small company's strategy for growth. Charles Gastón & Associates was recommended to us by our advisor, as we could not afford to make mistakes. Chuck took us by our hand and walked us every step of the way and got us certified... I strongly recommend Chuck for any small business that wants to become a part of the 8(a) program.

**Gerry Ignatius**  
**Kutir Corporation**  
Newark, CA  
Phone: (510) 402-4526 x101  
<http://www.kutirtech.com>

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[Several years ago], I found Charles Gastón & Associates in a web search. In my initial phone call, Mr. Gastón advised me that I wouldn't qualify for 8(a) because I was not U.S. citizen then. I was so impressed, I saved his contact information until I became U.S. citizen and contacted him to assist me.

I am glad that I did call him again. My company is 8(a) certified because I made a great decision in engaging Charles Gastón & Associates.

**Subrata Debnath**  
**President, Analysis Express, LLC**  
West Chester, OH  
Phone: (513) 942-7752  
[subrata@analysisexpress.com](mailto:subrata@analysisexpress.com)  
<http://www.analysisexpress.com>

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Chuck Gaston is my "go-to" guy for matters pertaining to the U.S. Small Business Administration, especially for 8(a) qualification. I have worked with Chuck for more than 10 years. He is very responsive and knowledgeable. His fee is very fair and structured to provide very good value.

**Daniel M. Twomey, P.A.**  
Baltimore, MD  
Phone: (410) 832-8888  
[daniel.m.twomey@twomeylaw.com](mailto:daniel.m.twomey@twomeylaw.com)

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Charles Gastón & Associates are true professionals. They know their job and deliver results. This past year, I had tried really hard to get certified, but all of my efforts kept falling short. I had come to a point where I decided to give up and stop trying.

That's when I contacted Charles Gastón. He helped me put the pieces of my case together and present it in a manner that worked. He is extremely courteous, focused and dedicated to the job. He has helped me every step of the way. Involving him in my case was the best thing that I have done to get this certification. I would definitely recommend Charles Gastón & Associates to businesses who are trying to get their certification. This is a "one shot" sure-success choice to make!

**Vattur Rajendran**  
**President, Numeric Technologies, Inc.**  
Warrenville, IL  
Phone: (530) 955-9060  
<http://numerictech.com/>

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We were so glad to have Charles Gastón & Associates to help on our 8(a) application. Mr. Gastón was very professional and knowledgeable. He knew the ins and outs about the 8(a) application process. He was very responsive and patient with me throughout the whole process. We received our 8(a) certification within a month after our submission. I would definitely recommend any companies that would like to pursue an 8(a) certification. In addition, we are in the process of hiring Mr. Gastón for the 8(a) Mentor/Protégé application.

**Michael Lin**  
**LinTech Global, Inc.**  
Farmington Hills, MI  
Phone: (248) 851-8877  
[michael.lin@litechglobal.com](mailto:michael.lin@litechglobal.com)  
<http://litechglobal.com>

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Your service is wonderful!

Without Charles Gastón & Associates to help me with my 8(a) certification, I would have never gotten my business off the ground. Thanks to their help, my small business has grown exponentially and also garnered several awards for outstanding business achievement.

Charles Gastón & Associates helped us acquire 8(a) and SDB status very quickly and hassle-free. The success of my business thus far would have never been possible without Charles Gastón & Associates.

Again, thank you very much for your help!

**Chieu V. Le**  
**President, Reliable Government Solutions, Inc. (RGS)**  
<http://www.rgsfederal.com>

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It was a pleasure working with Charles Gastón & Associates, Inc. They were professional and completed work for us in a timely manner, and provided next steps, information, and forms for our company to successfully become 8(a) certified.

**Janet M. Brooks**  
**President/CEO, Fortitude Health & Wellness, Inc.**  
Cedar Hills, GA  
Phone: (972) 998-0152  
<http://www.fortitudehw.com/>

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This testimony alone cannot express fully how grateful I am to Mr. Charles Gaston. My initial application was denied due to technical errors but when I contacted Mr. Gaston, he was able to quickly figure out the problem. Do not wait until you are turned down before you seek help because doing it right the first time is the key.

Now I am a beneficiary of his expertise... It makes sense to use someone who understands the program.

**Ignatius Ogu**  
**President/CEO, SupreTech, Inc.**  
Washington, DC  
Phone: (202) 726-7200  
<http://supretech.com/>

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I would like to take this opportunity to thank you for the expertise, advice and encouragement Charles Gastón & Associates, Inc. provided to us during the complex 8(a) certification process. We sincerely appreciated your professionalism, prompt responses, as well as your knowledgeable insight throughout this time-consuming process. Your contribution played a major part in our ability to attain our 8(a) certification, and we could not have achieved it without your services! Thank you once again for your guidance, and I wish you continued success with assisting other small businesses to achieve 8(a) certification.

**Angie D. Hubbard**  
**Vice President, Applied Engineering Solutions, Inc.**  
Warner Robbins, GA  
Phone: (478) 314-1270

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This is a testimonial to the service and knowledge of Charles Gastón and Associates. Mr. Gastón's knowledge of the SBA gives his customers a definite advantage. Charles Gastón is professional, courteous and honest. I highly recommend his service to anyone wishing to participate in any Small Business Administration program. Mr. Gastón turned an overwhelming application into a pleasant experience. Thank you, Mr. Gastón.

**Linda B.**  
CA  
[bbarngirl@aol.com](mailto:bbarngirl@aol.com)

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I highly recommend Charles Gastón and Associates as they are true professionals. Following Mr. Gastón's instructions, I gathered all the information required by SBA. Mr. Gastón anticipated the SBA's questions, which proved to be invaluable. Charles Gastón & Associates compiled my information into a great package to send to SBA, and about 30 days later we were 8(a) certified. I could not be happier with their service.

**Steve W. Johnson**  
**President/CEO, ASKS Telecommunication Consulting**  
Cheverly, MD  
Phone: (703) 918-1515  
[stevenjohnson@askstelecom.com](mailto:stevenjohnson@askstelecom.com)

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Chuck Gastón assisted us in the preparation of our Mentor/Protégé Agreement as required by the SBA. He followed all the steps of the process, answered all the questions from the SBA and our Mentor, and finally we got the approval. He goes over every detail because he owns a large experience, and also he delivered more than he promised. We received immediate responses to our many questions and calls.

I recommend his services.

**Charles Barrague**  
**President / CEO, ProSecure, Inc.**  
[cb@prosecure.biz](mailto:cb@prosecure.biz)

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I wanted to drop you a note letting you know how much I appreciated the small business and 8(a) consulting services that you provided to our company, Apprio. We were very impressed with the seamless process and most of all, the results: receiving our 8(a) eligibility only a few months after submission! As you know, we had started the eligibility determination process once before on our own and had failed to complete it.

I would strongly recommend your services to any business trying to navigate the maze of the eligibility process. It is obvious that your knowledge of the program and the organization was the key to speeding us through the process.

**Darryl F. Britt**  
**President, Apprio, Inc.**  
Highlands, MD  
Phone: (301) 908-6733

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My corporation began the tedious process of applying for certification in the 8(a) Business Development Program and as a Small Disadvantaged Business in the state of Maryland. We initially attempted to satisfy the federal government's requirements on our own; however, it soon became clear that we needed assistance. We turned to Mr. Charles Gastón, whose credentials and successful track record were extremely impressive. In less than six months, we received both certifications. We simply could not have accomplished this overwhelming task without Mr. Gastón's attention to detail, professionalism, and expertise.

**Martin Jack**  
**President, Point of Activity, Inc.**

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I am 8(a) certified today because I made the wise decision to let a professional like yourself complete my application instead of doing it myself. I did not realize the complexity of the process until the application was completed and I received my certification. I am so glad I engaged you because you allowed me to concentrate on my business.

Believe me, I will recommend you to anyone interested in getting into the 8(a) Program.

**Harvey Daniels, Jr.**  
**President, HDJ Security, Inc.**  
Marianna, FL  
Phone: (850) 482-8660  
<http://www.hdjsecurity.com>